

## Contracts Awarded by ICB

**Name of Project:** Tanzania - Productive Social Safety Net Project

**Project ID:** P124045

**Bid/Contract Description:** Supply of ICT and Office Equipment

**Scope of Contract:** Bid/Contract comprise 5 lots namely, Lot 1: Desktop Computers, Lot 2: Laptop Computers, Lot 3: Tablet PCs, Lot 4: Printers and Lot 5: Office Equipment

**Duration:**

- i. Lot 1: Desktop Computers - 90 days inclusive of payment period,
- ii. Lot 2: Laptop Computers- 90 days inclusive of payment period,
- iii. Lot 3: Tablet PCs, - 75 days inclusive of payment period,
- iv. Lot 4: Printers - 90 days inclusive of payment period, and
- v. Lot 5: Office Equipment - 75 days inclusive of payment period

**Contract Signature Date:** August 26, 2013

Awarded Bidders		
Name & Address of awarded bidder	Bid price at bid opening	Final bid price
Infosys IPS (T) Ltd, Off Kinondoni Road- Mwindu Lane street Plot 17, Block 186030, P. O. Box 7518, Dar Es Salaam, Tanzania	USD 421,310.85 for lots No. 1, 2, 3, and 4 inclusive of all taxes	United States Dollars Two Hundred Seventy Three Thousand Nine Hundred Eighty Cents Sixty Eight Only (USD 273,980.68) exclusive of VAT for Lot No. 1
Infosys IPS (T) Ltd, Off Kinondoni Road- Mwindu Lane street Plot 17, Block 186030, P. O. Box 7518, Dar Es Salaam, Tanzania	USD 421,310.85 for lots No. 1, 2, 3, and 4 inclusive of all taxes	United States Dollars Eighty Thousand Two Hundred Seventy Four and Cents Sixty Four Only (USD 80,274.64) exclusive of VAT for Lot No. 2
Royal Mark Suppliers Co. Ltd, Plot No. 4, Block C Uhuru RD – Ilala P. O. Box 70157, Dar es salaam, Tanzania	USD 383,980.00 USD 110,330.00 USD 24,400.00 USD 46,500.00 USD 727,045.00 For lot No. 1 VAT not applicable For lot No. 2 VAT not applicable For lot No. 3 VAT not applicable For lot No. 4 VAT not applicable For lot No. 5 VAT inclusive respectively	United States Dollars Twenty Four Thousand Four Hundred Only (USD 24,400) inclusive of VAT for Lot No. 3
Canocity Ltd, Plot No-5, Kawawa Road, Near U.S Embassy, P. O. Box 77632, Dar es salaam, Tanzania	TZS. 56,569,593.36 TZS. 65,759,863.47 TZS. 1,014,654,155.29 For lot No. 3 For lot No. 4 For lot No. 5 respectively	Tanzania for Tanzania Shillings Sixty Five Million Seven Hundred Fifty Nine Thousand Eight Hundred Sixty Three and Cents Forty Seven Only (TZS 65,759,865.47) inclusive of VAT for lot No. 4
Royal Mark Suppliers Co. Ltd,	USD 383,980.00 USD 110,330.00	United States Dollars Seven Hundred Twenty Seven Thousand Forty Five and

Plot No. 4, Block C Uhuru RD – Ilala P. O. Box 70157, Dar es salaam, Tanzania	USD 24,400.00 USD 46,500.00 USD 727,045.00 For lot No. 1 VAT not applicable For lot No. 2 VAT not applicable For lot No. 3 VAT not applicable For lot No. 4 VAT not applicable For lot No. 5 VAT inclusive respectively	Cents Twenty Cents Only (USD 727,045.20) inclusive of VAT for Lot No. 5
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Evaluated Bidders - Lot No. 1		
Name of the evaluated bidders	Bid price at bid opening	Bid price of evaluated bid
Soft Tech Consultants Ltd Second floor Lumumba complex 28-31, Lumumba street P. O. Box 21692, Dar es salaam, Tanzania	USD 257,477	USD 257,477
MFI Office Solutions Limited Nkrumah/Gerezani Street P. O. Box 3444 Dar es salaam, Tanzania	USD 322,964	USD 322,964
Power Computers and Telecommunications Limited, Elia Complex, Zanaki/Bibi Titi Road P. O. Box 8758 Dar Es Salaam, Tanzania	USD 325,462.5	USD 325,462.5
Infosys IPS (T) Ltd, Off Kinondoni Road-Mwindu Lane street Plot 17, Block 186030, P. O. Box 7518, Dar Es Salaam, Tanzania	USD 273,980.68	USD 273,980.68 <sup>25</sup>

Evaluated Bidders - Lot No. 2		
Name of the evaluated bidders	Bid price at bid opening	Bid price of evaluated bid
MFI Office Solutions Limited Nkrumah/Gerezani Street P. O. Box 3444 Dar es salaam, Tanzania	USD 383,980	USD 110,330
Power Computers and Telecommunications Limited, Elia Complex, Zanaki/Bibi Titi Road P. O. Box 8758 Dar Es Salaam, Tanzania	USD 102,306	USD 102,306
Infosys IPS (T) Ltd, Off Kinondoni Road-Mwindu Lane street Plot 17, Block 186030, P. O. Box 7518, Dar Es Salaam, Tanzania	USD 89,606.25	USD 89,606.25

<b>Evaluated Bidders - Lot No. 3</b>		
<b>Name of the evaluated bidders</b>	<b>Bid price at bid opening</b>	<b>Bid price of evaluated bid</b>
Royal Mark Suppliers Co. Ltd, Plot No. 4, Block C Uhuru RD – Ilala P. O. Box 70157, Dar es salaam, Tanzania	USD 24,400	USD 24,400

<b>Evaluated Bidders - Lot No. 4</b>		
<b>Name of the evaluated bidders</b>	<b>Bid price at bid opening</b>	<b>Bid price of evaluated bid</b>
Canocity Ltd, Plot No-5, Kawawa Road, Near U.S Embassy, P. O. Box 77632, Dar es salaam, Tanzania	TZS 65,759,863.47 (Equivalent USD 41,099.91)	TZS 65,759,863.47 (Equivalent USD 41,099.91)
Royal Mark Suppliers Co. Ltd, Plot No. 4, Block C Uhuru RD – Ilala P. O. Box 70157, Dar es salaam, Tanzania	USD 46,500.00	USD 46,500.00
Infosys IPS (T) Ltd, Off Kinondoni Road-Mwindu Lane street Plot 17, Block 186030, P. O. Box 7518, Dar Es Salaam, Tanzania	USD 60,222.85	USD 60,222.85

<b>Evaluated Bidders - Lot No. 5</b>		
<b>Name of the evaluated bidders</b>	<b>Bid price at bid opening</b>	<b>Bid price of evaluated bid</b>
Royal Mark Suppliers Co. Ltd, Plot No. 4, Block C Uhuru RD – Ilala P. O. Box 70157, Dar es salaam, Tanzania	USD 727,045.2	USD 727,045.2

<b>Rejected Bidders</b>		
<b>Name of rejected bidders</b>	<b>Bid price at bid opening</b>	<b>Reasons for Rejection</b>

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Soft Tech Consultants Ltd Second floor Lumumba complex 28-31, Lumumba street P. O. Box 21692, Dar es salaam, Tanzania	USD 257,477.00 USD 79,827.00 USD 29,952.34 For lot No. 1 For lot No. 2 For lot No. 4 respectively	For Laptop Computers: i. under HDD Sata 320 GB (7200rpm), The brochures attached by bidder specifies hard disks revolution per minute (RPM) at 5400. The required is 7200 ii. under LED 12.5/13 inch, The bidder specified 14'' laptops instead of 12.5'' or 13'' as required by purchaser For Black and White Heavy Duty Printer: i. under Speed Max 75 ppm, the print specified by the bidder is 50ppm which is lower the required 75 ppm ii. Under HDD 80GB, the bidder specified a printer that has no hard disk The bidder submitted only two evidences for the supply of Desktop Computers (Lot 1) instead of required three.
Lugumi Enterprises, Ohio street, ATC house, Mezzanine Floor, P. O. Box 7980 Dar es salaam, Tanzania.	USD 312,444.00 USD 86,022.00 USD 39,839.04 USD 34,363.98 USD 357,145.18 For lot No. 1 For lot No. 2 For lot No. 3 For lot No. 4 For lot No. 5 respectively Prices inclusive of VAT	The bidder submitted bid securing declaration instead of bid security
Computer Center Tanzania Limited, 7/8 Maktaba Street P. O. Box 1961 Dar es salaam, Tanzania	USD 373,906.37 USD 245,599.60 USD 70,125.79 USD 30,649.50 USD 27,531.48 Total For lot No. 1 VAT inclusive For lot No. 2 VAT not applicable For lot No. 3 VAT inclusive For lot No. 4 VAT not applicable respectively	For Black and White Heavy Duty Printers: i. under Speed Max 75 ppm, the print specified by the bidder is 50ppm which is lower the required 75 ppm ii. under RAM 512-1024 MB max, Memory range specified by the bidder is 128-512MB which is lower than required ( 512-1024 MB) For Desktop computers, under Medium Sized Chassis, the bidder specified a small form factor PC and not medium sized PC as required For Laptop Computers, under NIC 10/100/1000, the Bidder specified an external Ethernet card with additional cost contrary to on board Ethernet card as required

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Boss Automation Limited, Sophia House 74/3 Nyerere Road, P. O. Box 71141, Dar es salaam, Tanzania	TZS. 1,319,530,214.00 TZS. 492,099,300.00 TZS. 141,936,300.00 TZS. 47,622,200.00 TZS. 45,418,710.00 TZS. 592,453,704.00 Total For lot No. 1 For lot No. 2 For lot No. 3 For lot No. 4 For lot No. 5 respectively Prices inclusive of VAT	The amount of bid security submitted is less than the required minimum amount i.e. TZS 32,820,502.70 instead of TZS 32,988,255.35
Neymon Investment Limited, 10 <sup>th</sup> Floor, NIC Investment Building P. O. Box 1775, Dar Es Salaam, Tanzania	TZS. 1,423,200,000.00 TZS. 1,104,600,000.00 TZS. 318,600,000.00 Total For lot No. 1 For lot No. 2 respectively	The bidder submitted bid securing declaration instead of bid security
Office Depot Ltd, Raha Towers – Ground Floor, Bibi Titi Mohamed Rd/ Maktaba St. P. O. Box 2080, Dar Es Salaam, Tanzania	TZS. 67,208,670.00 For lot No. 3 VAT inclusive	The bidder submitted bid security with amount less than required. The amount submitted is equivalent of TZS 1,160,166.75 instead of TZS 1,705,216.75
Busines Connexion Tanzania Ltd Mikocheni B, Lucy Lameck St Plot 6, P. O. Box 763 Dar es salaam, Tanzania	USD 270,206.20 USD 78,009.80 USD 37,620.00 USD 26,230.60 USD 457,704.29 USD 866,850.39 USD 156,033,07 For lot No. 1 For lot No. 2 For lot No. 3 For lot No. 4 For lot No. 5 Total and Total taxes for all lots respectively	The bidder submitted bid security with an amount less than required. The amount submitted is USD 21,800 instead of the required USD 25,572.08
Computech Ltd Ground Floor, Waiyaki Way, P. O. Box 59789-00200 Nairobi, Kenya	USD 371,337.08 For lot No. 1, 2, 3 and 4 Price inclusive of VAT	The bidder did not submit Manufacturers' authorisation- ITB clause 19.1a Bid security submitted is in favour of Computech ICS (T) Limited of P.O. Box 33691 Dar es salaam instead of Computech (Kenya) who is the bidder
Elite Computers (T) Limited, Corner of Magore Street Nyangoro Street, P. O. Box 38263, Dar Es Salaam, Tanzania	TZS. 57,750,000.00 For lot No. 3	The bidder provided price schedule to supply IPAD, but did not indicate the model and specifications contrary to ITB clause 18.2

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Planson International, 363 Penny Road, New Gloucester, ME 04260,nMaine 04260 USA	USD 293,245.00 USD 87,910.00 USD 25,720.00 USD 28,000.00 USD 506,892.00 For lot No. 1 For lot No. 2 For lot No. 3 For lot No. 4 For lot No. 5 respectively	The bidder did not submitted written confirmation authorising the signatory of the bidder to commit the bid in accordance to ITB clause 11.1cE
Techbiz Limited, Bahari House, Ground Floor, Ally Hassan Mwinyi Road, P. O. Box 38385, Dar es salaam, Tanzania	USD 255,110.00 USD 70,505.00 USD 29,000.00 For lot No. 1 For lot No. 2 For lot No. 3 respectively	The signature of the person who has been appointed in the Power of Attorney to sign the bid document is different from the signature in the bid form  Bid submission form is different from the form furnished in Section IV for Bidding Forms in the bidding document. ITB clause 12.1
Masumin Printways & Stationers Ltd, Jamhuri Street, Plot No. 1278, P. O. Box 20073 Dar es salaam, Tanzania	TZS. 1,331,162,756.00 For lot No. 1, 2, 3, 4 and 5 Price inclusive of VAT	Submitted a business licence which is not in line with the ICT and Office equipment business, this cannot guarantee after sales service ITB clause 19.1b
Canocity Ltd Plot No-5, Kawawa Road, Near U.S Embassy P. O. Box 77632 Dar es salaam, Tanzania	TZS. 56,569,593.36 TZS. 65,759,863.47 TZS. 1,014,654,155.29 For lot No. 3 For lot No. 4 For lot No. 5 respectively	The bidder submitted authorisation letter from Cannon which is valid for Lot 4 and few items of Lot 5 other items like UPS, Surge protectors and voltage regulators have no authorisation letter (ITB clause 19.1a). The bidder was rejected for Lot 5 only
Dynatech Solution Ltd LAPF Millennium Tower, Bagamoyo Road, Makumbusho Area, P. O. Box 12363, Dar es salaam, Tanzania	TZS. 485,015,395.00 TZS. 131,799,510.00 TZS. 56,338,000.00 TZS. 98,349,650.00 For lot No. 1 For lot No. 2 For lot No. 3 For lot No. 4 respectively	The bidder manufacturer authorisation letters are not genuine. The letters head and the contents refer to different products-ITB 19.1a  Bid submission form is different from the form furnished in Section IV for Bidding Forms in the bidding document. ITB clause 12.1
Royal Mark Suppliers Co. Ltd, Plot no 4, Block C Uhuru RD - Ilala P. O. Box 70157, Dar es salaam, Tanzania	USD 383,980.00 USD 110,330.00 USD 24,400.00 USD 46,500.00 USD 727,045.00 For lot No. 1 VAT not applicable For lot No. 2 VAT not applicable For lot No. 3 VAT not applicable For lot No. 4 VAT not applicable For lot No. 5 VAT inclusive respectively	For Desktop Computers under Min RAM 8GB, the amount of RAM specified by bidder is 8GB, but the brochures states the maximum RAM as 4GB  For Desktop Computers under Medium Sized Chassis, the bidder specified CPU and Monitor as one unit PC and not separate units as they are. Rejected for Lot No. 1

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Scan Tanzania Company Limited, Kinondoni/Misese Road Plot 88, P. O. Box 9888, Dar es salaam, Tanzania	USD 530,246.00 For lot No. 1, 2, 3 and 4	The bidder submitted authorization letter from the distributor not from the manufacturer
Business Machines Tanzania Limited, 39A New Bagamoyo Road, Victoria P. O. Box 1599, Dar es salaam, Tanzania	USD 37,600.00 USD 525,626.00 For lot No. 4 VAT exclusive and For lot No. 5 VAT inclusive respectively	Manufacturer's authorization submitted is valid for lot number 4 only, the manufacturer's authorization submitted for lot number 5 is from the distributor and not manufacturer as required. Bid security amount is less than required (Bidder's Security bond is USD 13,103 instead of USD 14,080.65). ITB clause 21.2
Computer Connections Ltd Plot no 1936/1 Chole Road Masaki P. O. Box 656, Dar es salaam, Tanzania	TZS. 430,531,000.00 TZS. 135,641,000.00 TZS. 67,720,000.00 TZS. 83,054,940.00 For lot No. 1 VAT not applicable For lot No. 2 VAT not applicable For lot No. 3 VAT not applicable For lot No. 4 VAT inclusive respectively	Bid security amount is less than required (Bidder's Security amount is TZS 17,581,374 Instead of required TZS 17,923,673.50)-ITB clause 21.2
Solutions Commitment Integrity (SCI) Limited, Bibi Titi Mohamed Road P. O. Box 80015 Dar es salaam, Tanzania	TZS. 502,853,370.00 TZS. 152,621,790.00 TZS. 60,553,848.00 TZS. 82,086,028.00 TZS. 828,879,443.74 For lot No. 1 VAT exclusive For lot No. 2 VAT exclusive For lot No. 3 VAT exclusive For lot No. 4 VAT exclusive For lot No. 5 VAT inclusive respectively	The bidder submitted manufacturer's authorisation letter from HP for lot 4 that do not commit manufacturer for warranty and guarantee according to clause 28. The bidder submitted manufacturer authorizations for lot 5 which is not specific to this tender and do not bear the purchaser's address. All Manufacturer's authorization letters do not conform to the format provided in the bidding document (Section IV for Bidding Forms
DarWorth Limited, 4 <sup>th</sup> floor DarWorth House, Nyerere Road, Kamata Opp. Shoprite P. O. Box 70339, Dar es salaam, Tanzania	TZS. 822,222,497.00 For lot No. 1, 2, 3 and 4	The bidder has submitted only one authorisation letter for all lots. The authorisation letter is from the distributor not from the manufacturer
Simply Computers (T) Ltd Ground floor - Zahra Towers Zanaki/ Makunganya Street, P. O. Box 22775 Dar es salaam, Tanzania	TZS. 419,436,629.00 TZS. 137,268,640.00 TZS. 71,275,776.00 TZS. 93,452,414.00 TZS. 944,236,749.61 For lot No. 1 VAT exclusive For lot No. 2 VAT exclusive For lot No. 3 VAT inclusive For lot No. 4 VAT inclusive For lot No. 5 VAT inclusive respectively	The bidder has submitted a bid form which is not signed as specified in ITB clause 12.1

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<b>Name of rejected bidders</b>	<b>Bid price at bid opening</b>	<b>Reasons for Rejection</b>
MFI Office Solutions Limited Nkrumah/Gerezani Street P. O. Box 3444 Dar es salaam, Tanzania	USD 322,964.00 USD 102,306.00 USD 51,448.00 USD 430,602.00 For lot No. 1 VAT not applicable For lot No. 2 VAT not applicable For lot No. 4 VAT exclusive respectively	The bidder was disqualified for lot 4 and 5 because he submitted letter for HP and Sollatek products that originates from distributor and not from Manufacturer -ITB 19.1a
Macro Base (Tanzania) Limited, Plot 588, Hse. 3: Kalenga Street, West Upanga, P. O. Box 33789, Dar es Salaam, Tanzania,	USD 393,720.00 For lot No. 1, 2, and 3	The bidder submitted authorisation letter from distributor not from the Manufacturer
Datahouse (T) Ltd, 5th floor, PPF House, Samora Avenue P. O. Box 637 Dar es Salaam, Tanzania	TZS. 1,028,595,120.00 For lot No. 1, 2, 3, 4 and 5	The bidder did not submit written evidence to authorise signatory-ITB 11.1c The bidder submitted bid securing declaration instead of bid security-ITB 21.1
Power Computers and Telecommunications Limited, Elia Complex, Zanaki/Bibi Titi Road P. O. Box 8758 Dar Es Salaam, Tanzania	TZS. 713,110,000.00 TZS. 520,740,000.00 TZS. 143,370,000.00 TZS. 49,000,000.00 Total For lot No. 1 For lot No. 2 For lot No. 4 respectively	Prices not the lowest evaluated
CATS Tanzania Ltd P.O. Box 2569, 4th Floor, NIC Life House, Corner Sokoine Drive/Ohio Street Dar es salaam, Tanzania	TZS. 366,279,168.00 TZS. 115,724,606.00 TZS. 41,945,360.00 TZS. 83,649,977.00 TZS. 826,096,846.00 For lot No. 1 For lot No. 2 For lot No. 3 For lot No. 4 For lot No. 5 respectively VAT exclusive	The bidder submitted manufacturer's letter from HP for lot 1, 2 and 4 that do not commit manufacturer for warranty and guarantee according to clause 28.  The bidder submitted manufacturer authorisation letters for lot 3 and 5 that originate from distributors and not from Manufacturers as required